syncron Dealer Parts Planning

Deliver Exceptional Service through your dealer network

Reduce churn by streamlining dealer inventory management.

Dealers should be focused on providing sales and service to customers, ensuring the customer experience is seamless. In many situations, dealers are left with the challenge of trying to find parts to support customer demand. With an AI - and - ML driven parts inventory optimization solution, you can automatically place parts where and when they're needed, allowing your dealers to focus on fixing their customers' equipment on time, as promised. As a result, dealers and the overall brand will realize move value from loyal customers.

Syncron Dealer Parts Planning is the solution that can help you efficiently distribute parts stock to your downstream network and align your aftermarket strategies with individual dealers' business requirements.





revenues

Harmonize with your dealers

Enable information, risk, and revenue-sharing to improve dealer adoption and compliance



Optimize the dealer service supply chain and improve parts availability.



Reduce parts supply chain expenses

Lower dealer network inventory and decrease freight and other supply chain costs.



Automate routine tasks

Eliminate manual processes and waste and expand worker efficiency and customer focus.



Purpose built dealer portals to enable automation, efficiency and transparency across the service supply chain.

Up to 20%

improvement in your dealers' parts availability

Up to 30%

decrease in your total dealer network inventory

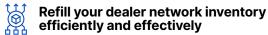
Core capabilities



Synchronize your dealer supply chain

Close the gap between which inventory items you think your dealers may need and what they'll actually need on hand to free up valuable working capital.

- Fine-tune forecasting accuracy by analyzing varying data sets and applying best-fit algorithms
- Calculate probabilities for different demand outcomes
- Schedule and adjust planned events, such as recall campaigns and maintenance
- Utilize hub and spoke structures to get parts to smaller dealers, faster



Empower dealers to execute on established calculated inventory replenishment policies for ordering parts stock to increase their availability by up to 20%.

- Automate dealer stock replenishment
- Mitigate your dealer's risk of run-outs
- Level supplier loads at PDCs, optimally
- Simplify dealer parts returns and incentivize participation and compliance



Access the right parts, in the right place, at the right time

Capture and automate your most intelligent strategies for managing your dealers' inventory and improve their service levels and their customers' experiences.

- Optimize inventory across a multi-echelon distribution network
- Help your dealers order parts in the most economic quantities
- Improve dealer inventory management with cluster analytics
- Integrate dealer order schedules and plans in your parts distribution center (PDC) planning

Differentiate your dealer network's service operations with advanced analytics

Use data to your advantage and unlock opportunities across the entire dealer network service supply chain and inventory ecosystem.

- Gain invaluable visibility into inventory operations
- Synthesize millions of data points to produce clear and actionable insights
- Travel back in time and use "what if" analyses to predict business outcomes
- Use GPS data to track equipment in the field and their location

Leading manufacturers rely on Syncron Dealer Parts Planning





Syncron Inventory named a Leader in the IDC MarketScape: Worldwide Manufacturing Service Parts Management Applications 2021-2022 Vendor Assessment.

Start the conversation today!

Whether you're interested in a strategic conversation, value assessment, or technical demo, our team can't wait to speak with you! **Contact Us at** syncron.com/contact.

Learn more about Syncron Dealer Parts Planning and how it can work for your business syncron.com/dealer-parts-planning.

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Syncron helps manufacturers and distributors capitalize on the new service economy by optimizing aftermarket profitability, increasing customer loyalty and enabling the transition to servitization. Syncron aligns all aftermarket services with its Connected Service Experience (CSX) cloud platform, helping companies differentiate themselves through exceptional aftermarket experiences while driving significant revenue growth. The world's top brands trust Syncron, making it the largest privately-owned global leader in intelligent service lifecycle management SaaS solutions. For more, visit <u>syncron.com</u>.